



You are cordially invited to attend



LEAN FOUNDATIONS: Gaining the Competitive Edge

A Lean/Leadership Training Seminar Presented by: Associated Industries of Massachusetts, Massachusetts Manufacturing Extension Partnership, Merrimack Valley Chamber of Commerce, Northern Essex Community College and Raytheon.

Tuesday, June 5, 2007

7:30 am – 4:30 pm

Northern Essex Community College
1600 Osgood Road, North Andover, MA

Join us for an Interactive Lean/Leadership Training Seminar designed to provide attendees with a foundation of Lean Principles and Leadership/Supervisory competencies. Learn how to improve your company's implementation of Lean principles, which can ultimately **increase your organization's productivity and bottom line.**

Registration Fee:

First Attendee - \$50;
Second Attendee - \$25
Limit of 2 participants per company.

Who Should Attend:

Company Decision Makers,
Plant Managers, Operations
Managers, CFOs/CEOs and
Presidents

Don't miss this important seminar. Register early to reserve your spot.

Registrations are limited to 20 participants on a first come first served basis.

[CLICK HERE TO REGISTER ONLINE](#)

or call Kathie Mahoney at 508-831-7020

SEMINAR AGENDA

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| 7:30 am | Registration, Networking and Continental Breakfast |
| 8:00 am | Welcome and Introductions |
| 8:15m | Lean in Action by Raytheon |
| 8:30 am | Leadership & Supervisory Problem Solving Exercise by A.I. M.
This highly interactive exercise gives participants a glimpse into their own style in a team setting, while highlighting methods for reaching true consensus. An exploration of the advantages and disadvantages of working in teams. A taste of one of A.I.M.'s renowned Supervisory-Leadership training seminars. |
| 11:00 am | MassMEP Lean 101 Simulation
Lean 101 is an experiential workshop where participants observe the power of the principles of Lean manufacturing to improve their own shop-floor operations through a hands-on simulation and classroom presentations. |
| 12:00 pm | Lunch |
| 12:30 pm | MassMEP Lean Simulation Conclusion |
| 3:30 p.m. | Creating the Buy in and Managing Change by Northern Essex Community College
This session will provide managers and other leaders with an understanding of the tools, techniques and philosophies necessary to plan and lead the conversion to a Lean Organization. |
| 4:15 pm | Wrap-up - Questions & Answers |
| 4:30 pm | Adjourn |

About Associated Industries of Massachusetts (A.I.M.)

Established in 1915, Associated Industries of Massachusetts is the largest nonprofit, nonpartisan association of Massachusetts employers. A.I.M.'s mission is to promote the well-being of its members and their employees and the prosperity of the Commonwealth of Massachusetts by improving the economic climate of Massachusetts; proactively advocating fair and equitable public policy, and providing relevant, reliable information and excellent services.

About MassMEP

MassMEP's mission is to help Massachusetts' small and medium-sized manufacturers to strengthen their world-class competitiveness, and to maintain and expand their activity in the manufacturing supply chain.

About Merrimack Valley Chamber of Commerce

The Merrimack Valley Chamber of Commerce is the largest, most effective business to business network serving over 1,000 businesses in the Merrimack Valley communities including Andover, Lawrence, Methuen, North Andover, Greater Haverhill, Greater Lowell and Southern New Hampshire. MV Chamber programs, services, and events deliver opportunities to address the needs of local business owners and companies to help business grow!

About Northern Essex Community College

The College's goal is to assist area businesses in becoming more productive and competitive through customized training and education through community outreach and strategic collaborations and partnerships, including MassMEP and A.I.M.

About Raytheon

Raytheon is a technology leader specializing in defense, homeland security, and other government markets throughout the world. With a history of innovation spanning more than 80 years, Raytheon provides state-of-the-art electronics, mission systems integration, and other capabilities in the areas of sensing; effects; command, control, communications and intelligence systems, as well as a broad range of mission support services.