



4th Annual Governor's Manufacturing Summit "Making It In New Hampshire"

Wayfarer Inn, Bedford, NH
October 10, 2006
8 am - 2 pm

8:00 a.m. – 8:30 a.m. Registration

8:30 a.m. – 9:00 a.m. Welcome & Opening Remarks

- George Bald, Commissioner, NH Department of Resources & Economic Development
- Governor John Lynch

**9:00 a.m. -10:00 a.m. Manufacturing Roundtable
Cultural Change for Organizational Improvement**
Facilitator: Zenagui Brahim, Director of Operations, NH Manufacturing Extension Partnership

- Mike Shipulski, Director of Engineering, Hypertherm
- David Metzemaekers, Director of Operations, Scott Electronics
- Tom Green, Director of Operations, New Hampshire Industries
- Stan Brown, Director of Operations, Jet Boil, Inc.
- Frank Tarantino, President, APC Paper Company, Inc.

10:00a.m. – 10:15 a.m. Networking Break

10:15 a.m. – 11:15 a.m. Concurrent Workshops presented by the NH Manufacturing Extension Partnership (NH MEP)

- **Workshop A Leader Effectiveness - Creating a Climate of Cooperation**
Kevin Smith, Project Mgr., Mass. Manufacturing Extension Partnership

This session will cover the real costs of people problems; Leader Effectiveness Training (LET) - a model of leader effectiveness and associated skills for implementing the model; and the results of research done on effective leadership.

- **Workshop B Reducing Setup Times**
Dave Hess, Mass./NH Project Mgr., Manufacturing Extension Partnership
Jane Ely, Project Mgr., NH Manufacturing Extension Partnership

This session will give an overview of the Single Minute Exchange of Dies or SMED process, a systematic approach to standardizing changeover procedures and reducing changeover times. You will learn how to quickly record and analyze a changeover, to reduce the number changeover steps by performing some steps externally and to streamline and standardize a changeover to

insure repeatability. Shorter and standardized changeovers will support “Lean Thinking” with small lot production, reduced scrap and reduced machine downtime while focusing on attaining the highest level of customer service through manufacturing flexibility.

- **Workshop C *Lean Accounting***

Joe Rizzo, Lead Project Mgr., Mass. Manufacturing Extension Partnership

Linda Ellis, Project Mgr. NH Manufacturing Extension Partnership

Traditional Standard Direct Costing methods are based on individual products. They do not support Lean Manufacturing efforts. In fact, they are in direct opposition to Lean efforts. Lean Accounting is an accounting system that is based on Value Streams and the real costs in a value stream. Some of the advantages of Lean Accounting include greatly simplified inventory valuation, the elimination of most accounting transactions, and the elimination of overhead allocation. This session will give an overview of the differences and advantages/disadvantages between Standard Direct Costing and Lean Accounting.

11:15 a.m. – 11:30 a.m. Networking Break

11:30 a.m. – 12:30 p.m. Repeat Workshops

12:30 p.m. – 2:00 p.m. Lunch

**Luncheon Keynote Speaker: Steve Reno, Chancellor,
University System of New Hampshire**

For more information, contact the BIA at djuvet@nhbia.org

REGISTRATION INFORMATION

\$75.00 / person (Includes all conference materials, continental breakfast and lunch)

NAME: _____

COMPANY: _____

ADDRESS: _____

PHONE NUMBER: _____

CREDIT CARD INFORMATION: Mastercard/Visa Card # Exp.
Date

**Mail to: Business & Industry Association of New Hampshire
 122 N. Main Street
 Concord, NH 03301**

Or fax to: (603) 224-2872

Register online at: <http://www.acteva.com/go/nhbia>

Email: lnichols@nhbia.org

Or call: the BIA at (603) 224-5388, ext. 116.